UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF TENNESSEE NASHVILLE DIVISION

MARCIA RICHARDSON and JAMES RICHARDSON,)))) No. 3:12-1278) Judge Nixon/Griffin/Bryant) Jury Demand)
Plaintiffs	
V.	
CONTEMPORARY SERVICES CORPORATION,	
Defendant)

SETTLEMENT CONFERENCE ORDER

A settlement conference is set for 9:30 a.m., on Thursday, July 10, 2014, in Courtroom 776, 801 Broadway, Nashville, Tennessee.

The parties are advised that unless otherwise permitted, failure to be present with <u>full settlement authority</u>² could result in imposition of sanctions pursuant to Rule 16(f) of the Federal Rules of Civil Procedure. If the parties need authority from any other person, that person must be available by phone, and the Magistrate Judge <u>must approve the absence in advance</u>. The

¹The parties are advised that they should not schedule anything else on this date and should be prepared to spend the entire day in this settlement conference, if necessary. If any party has other engagements that would interfere with the settlement conference at any time during the day, such party <u>must</u> notify the Magistrate Judge of this fact in advance of the settlement conference.

²All named parties and their attorneys <u>must</u> attend, unless excused in advance by the Magistrate Judge. Non-individual parties must have a senior official present unless excused in advance by the Magistrate Judge. "Full settlement authority" means the ability of the Plaintiffs to accept the last offer and the Defendant to pay the last demand. If authority is limited, the party <u>must</u> notify the Magistrate Judge in advance of the conference.

representative present at the settlement conference must be in a position to sign a binding agreement at the conclusion of the conference, unless the Magistrate Judge has been notified of the limitation in advance.

- By 12:00 noon on Tuesday, July 8, 2014, Plaintiffs and Defendant shall deliver under seal, directly to Tina McDonald, Courtroom Deputy to the undersigned, 797 United States Courthouse, 37203, confidential 801 Broadway, Nashville, TN settlement conference statements which shall specify their settlement positions. These settlement conference statements shall not be filed with the Clerk nor served on the other parties. Nothing in the way of a jury speech shall be contained in the settlement conference statements. In their respective statements, counsel for Plaintiffs and Defendant shall make a candid assessment of the strengths and weaknesses of both sides of the case and shall give a good faith opinion of each client's probable success on the merits on a scale of 1 to 5, with 1 being the lowest and 5 being the highest.
 - a. Each statement shall contain a summary of the parties' respective views of the law as to the theories of liability or defense.
 - b. Plaintiffs' statement shall contain an assessment from Plaintiffs' viewpoint of their damages and the strengths and weaknesses of their position.

- c. Defendant's statement shall contain an assessment of the Plaintiffs' damages, Defendant's exposure to those damages, and the respective strengths and weaknesses of Defendant's position.
- d. Each statement shall contain an assessment of the economic cost of proceeding to trial as well as any appeal.
- e. Each statement shall recount, with specificity, the settlement discussions between the parties to date and the most recent demand offer as each side has made.
- f. Each statement will describe any particular obstacles or impediments to settlement.
- In the event offers and demands have not previously been made, the parties shall exchange offers and demands at least three
 (3) working days prior to the July 10, 2014, conference.
- 3. Counsel for each party may present a **brief** opening statement at the beginning of the settlement conference. Following these statements, the Magistrate Judge will normally meet separately with the parties. Once the separate meetings have concluded, negotiations will proceed as necessitated by the particular case.

It is so **ORDERED**.

/s/ John S. Bryant JOHN S. BRYANT United States Magistrate Judge